

UF



**UGANDA
HEALTHCARE
FEDERATION**

• promoting the private health sector •

in partnership with



HEALTH BUSINESS EVENT 2017

A **GATEWAY** THAT **CONNECTS**
HEALTH **BUSINESSES**

29th August

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We Advocate · Lobby · Campaign · Mediate · Implement

UHF is an umbrella body established to promote, represent and champion the interests of the private health sector. Aside from lobbying and advocating on policy and legislation related to health matters, UHF also implements programs on behalf of development partners.

Since 2014, UHF has been honored to annually host delegations from Sweden creating an invaluable business networking opportunity for health sector players. This year a delegation from Sweden, Estonia and Finland with innovative solutions to health care challenges, join this event to share innovative, affordable advances in technology.

This event is a unique opportunity for Uganda's health sector players to network, share knowledge and gain experience from these countries.

Private health sector access to affordable finance for investment has been a perpetual challenge. Despite the demand for investment capital in Africa, to be calculated at between USD 11 and 20 billion for the next decade. Ms. Evelyn Gitonga will present how Uganda's private health sector can now access affordable financing in Uganda, specifically designed for health businesses, while improving quality of care through the Medical Credit Fund.

UHF is excited to host this groundbreaking event and we thank you for your participation.

Grace Ssali Kiwanuka

Executive Director - UHF



SWECARE Foundation:

Developing Global Partnerships In Health

Swecare is a semi-governmental nonprofit organization based on a triple helix platform where academia, public and private sector join forces toward enhanced export and internationalization of Swedish health care and Life Science. The members represent the entire health care spectrum – from the small startup company to global corporations, universities, county councils, hospitals, and other care providers.

Swecare acts as a door opener for companies and organizations who want to access ministerial speaking partners, business contact or collaborators in the health care sector. We assist Swedish ministries and official agencies in their international contact and receive foreign delegations visiting Sweden. On the national, arena we assemble key professionals in networks and run projects within identified focus areas. Through the Swecare platform, member organizations can access counterparts across the globe.

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PROGRAM

Venue: Golf Course Hotel, Kampala

Tuesday 29TH August 2017

7.30am:

Partners business networking breakfast
(registered participants only).

9:00am - 9:30am

Keynote Speaker:

Topic:

Evelyn Gitonga, Director - Medical Credit Fund
Medical Credit Fund: "The Business of Health"
*Accessing affordable finance for Uganda's health
businesses.*

9:30am - 10:30am:

Topic:

Transforming health systems and improving
health outcomes through innovation

Moderator:

Mark Achola

Presenters:

Kasper Kankare

icare

Salonen Katri

Turku University

Ronald Nilsson.

Pansante

Nina Nilsson

Bactiguard

Marie Öberg Lindevall

Helseplan

Phillip Kilara

MedCardApps

10:30am - 11:00am

Health break and Exhibition

11:00am - 1:00pm:

Company-client networking open house: Interaction with potential buyers,
suppliers, distributors and users.

1.00pm:

Networking lunch (registered participants only)



Keynote speaker: Evelyn Gitonga

MCF Director East Africa, Medical Credit Fund (PharmAccess Group)

Evelyn is a career banker with over 14 years banking and finance experience. She joined PharmAccess in October 2013 under Medical Credit Fund which was set up in 2009 as a means of bridging the gap between African Private Health Care Providers and Financial Institutions by leveraging on the perceived credit risk involved in lending to the health sector. She has a vast experience in Banking, Portfolio Management, Micro finance, Retail/SME lending, Corporate Finance, Loan restructuring, recovery and Credit Risk Analysis.



About the Medical Credit Fund (MCF)

The Medical Credit Fund was established as a not-for-profit foundation in 2009 by PharmAccess International. PharmAccess is a Dutch NGO working towards improving health in Africa in cooperation with private and public financiers through loans to doctors (Medical Credit Fund), clinical standards and quality improvements (SafeCare), insurance (Health Insurance Fund), private investments (Investment Fund for Health in Africa) and operational research (Amsterdam Institute for Global Health and Development). The Medical Credit Fund (MCF) supports private healthcare facilities in Africa obtaining capital to strengthen and upgrade their operations in order to enhance access to affordable quality healthcare.



Icare® product line consists of tonometers - specialized instruments for measuring, monitoring and screening of Intra Ocular Pressure (IOP) as a part of diagnosing Glaucoma. Ease of use and operational reliability are cornerstones of the Icare product family's success. The unique, patented rebound technology is based on the measuring principle, in which a light-weight probe makes a momentary contact with the cornea. The patient-friendly Icare tonometers require no anesthetic drops or specialized skills for use. Eye disease are traditionally examined by specialists. As patient-oriented screenings are becoming more common, tonometers are increasingly becoming tools for general practitioners, opticians, optometrists and first-aid staff.

About the product:

Icare Tonometer use unique Re-bound technology that enables safe, painless and hygienic IOP measurement. The rebound technology is based on the rebound measuring principle, in which a very light-weight probe is used to make a momentary contact with the cornea. In the rebound technology, motion parameters of the probe are recorded during the measurement. An induction based coil system is used for measuring the motion parameters. An advanced algorithm combined with the state of the art software analyzes deceleration and the contact time of the probe while it touches the cornea. Deceleration and the contact time of the probe change as a function of IOP. In simple terms, the higher the IOP, the faster the probe decelerates and the shorter the contact time. The Icare® rebound tonometers do not require any maintenance calibration or regular service. The Icare® tonometers do not have any parts that wear out. The probe base is the only part, which may require changing or cleaning by the user. The probe base change and cleaning is very simple and is described in the user manual. Anaesthesia is not needed since the touch of the probe is so gentle and the measurement is barely noticed by the patient.

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SCIENCE PARK

Innovate to Accelerate

Turku University of Applied Sciences (TUAS) offers a wide range of ready-made courses, both short courses and specialization studies, but we also want to offer our expertise to plan a customized training based on the individual needs of client organizations. Education can be arranged in all areas taught in the faculties.

Continuing Education can be customised for clients' needs. We use different teaching methods such as lectures, practices in skills laboratories, simulation and a web-based learning environment.

Continuing education has been arranged, for example, in the following areas:

- Advanced studies in musculoskeletal physiotherapy
- Diabetes care
- Emergency and intensive care
- Gerontological nursing
- Maternity care
- Nutrition and health
- Occupational health care
- Oral health care (dental hygienist)
- Palliative care and Medication
- Psychiatric care
- Advanced Studies in Child Welfare
- Cultural diversity in early childhood education
- Explore Fascia (Physiotherapy)
- Expressive art work in the social field
- Leadership Studies in health, social and welfare services
- Mindfulness as a welfare support
- Pedagogical observation and documentation in early Childhood education
- Post graduate studies for physiotherapists and occupational therapists in Goal Attainment Scaling (GAS) method
- Post graduate studies for physiotherapists in clinical tutoring
- Preparatory courses in psychotherapy studies
- Sexology studies
- The tutor training

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PANSANTÉ

SUSTAINABLE HEALTHCARE ARCHITECTURE

Based on our 25-years' experience in healthcare-architecture, together with a selected expert-team, we developed a sustainable and economically priced hospital concept for the advanced developing world. In the USA, this concept has already won the Honour Award and the Award of Excellence awarded from the American Institute of Architects. With innovative materials and the application of renewable energy sources, we can provide a 24/7 operation, which means reduced operation costs that can secure substantially the operation's financing. Our alternative examination and care concept facilitates a higher flow of patients. Intelligent low-tech architecture allows us to integrate infection-control economically into the design of the facility. Natural ventilation and arrangement of individual clinics in set-apart buildings are two of the many options available. By critical analysis and a complete assesment of the local circumstances a new concept has been created for many advanced developing countries. It is our aim to accompany the project from development to operation holistically. A hospital for rural areas can only be successful, if we ensure that the building actually can operate independently for many years.

About the product:

We work with a fundamental focus on long-term healthcare, particularly all necessary requirements for at least 15 years of sustained hospital operations. To achieve this, we have developed a 3-pillar service package for our clients. PANSANTÉ oversees the development of a „patient-ready“ hospital from the ground up, beginning with an emphasis on architecture and sustainable design from our award-winning engineering team and goes on to provide technical environments, worldwide support, personal education and maintenance in partnership with PHILIPS Health Care after commissioning.

Throughout the process PANSANTÉ facilitates finance guarantees through SEK (Swedish Export Credit Corporation) and EKN (Swedish export credits guarantee board) in combination with international banks.

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Bactiguard is a Swedish medical device company, with infection protection solutions which reduce the risk of healthcare associated infections and the use of antibiotics. The Bactiguard technology prevents bacterial adhesion and biofilm formation on medical devices which saves money and lives. Urinary catheters with Bactiguard's coating are market leading in the USA and Japan. We also offer extensive education on how to reduce healthcare associated infections. Bactiguard sponsors the Global Sepsis Alliance, to reduce sepsis related deaths by 20%.

About the product:

The product portfolio consists of indwelling urinary catheters (BIP Foley Catheter), endotracheal tubes (BIP Endotracheal Tube) and central venous catheters (BIP Central Venous Catheter), all with the Bactiguard coating, which prevents bacterial adhesion and colonization on the devices. Through these three product areas we address the most common infections in ICU patients: CAUTI (catheter-associated urinary tract infections), CRBSI (catheter-related blood stream infections) and VAP (ventilator associated pneumonia). The patented coating is a noble metal alloy of gold, silver and palladium which is applied to the surface of medical devices. The composition of metals and their different electro potentials create a galvanic effect, referred to as a 'micro current' which prevents bacterial adhesion and biofilm formation. The coating is firmly attached to the surface of the device, which means that the effect is long lasting. The amount of noble metals is very low and not released in any toxic or pharmacological quantities, which makes the technology both tissue-friendly and safe for patients. The Bactiguard coating effectively reduces the adhesion and growth of microbes, and at the same time is tissue friendly.

Since 1995, over 160 million Bactiguard coated products have been used in clinical practice with no reported adverse events related to the coating. Our products have been used in a large number of clinical studies and evaluations (1986-2017) involving over 100,000 patients. We provide clinically proven, practical and cost effective solutions for infection control, contributing to higher patient safety, lower mortality, reduced costs and less use of antibiotics.

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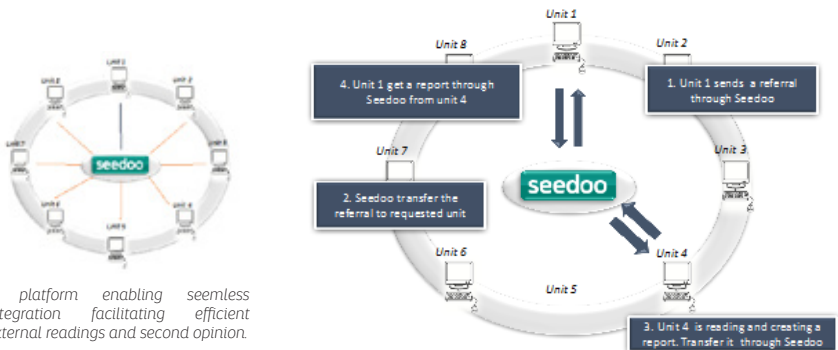


With over 30 years of experience of hospital development, management, education and benchmarking services in the Nordic countries, Helseplan is a partner for strategic and operational development of health care systems and health care providers.

We develop solutions for all phases of hospital infrastructure projects including planning, financing, designing, building, and equipping, health facilities. Helseplan provide training for medical personnel and hospital managers within areas such as organization, leadership and patient safety. The program is web based and accessible from mobile devices. Helseplan and partners are developing tailor made international exchange programs between hospitals in order to enhance operational capacity and patient safety.

About the product:

Helseplan is developing a digital global collaboration platform connecting radiologists and radiology departments, SEEDOO. The platform makes it possible to connect professionals from different regions, countries and continents. The platform can be tested by selected hospitals and diagnostic centers in Eastern Africa during fall 2017.



A platform enabling seamless integration facilitating efficient external readings and second opinion.

Seedoo enables healthcare professionals from different hospitals to share, exchange experience and get second opinions. It allows healthcare organizations to integrate their workflows and gain easy access to referrals, reports and images from cooperating units anywhere within network, regardless of the vendor of the local systems.

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MedCardApps AB develops and delivers a complete Electronic Health Record (EHR) solution for hospitals and healthcare clinics, designed for the African market. The company was established in 2011 in Malmoe, Sweden and has since been working with the private health sector in both Uganda and Zambia.

The core fundamental idea behind MedCardApps AB is to increase the quality of service at health care facilities by reducing paperwork and decreasing the waiting times at hospitals. With two major installations being used as reference hospitals, Family Care Hospital in Kampala Uganda and the Barrick Gold copper mine in Lumwana, Zambia.

Product

MedCardApps electronic health record software is based on a server-client architecture. A typical installation consists of a database that holds the medical records and the FrontDesk II client which is the graphical user front end. The system can be installed in a network to cover all workstations in a medical facility but can also run as a standalone solution on a single PC.

FrontDesk II is a complete electronic health record (EHR) solution for storing and handling medical health records. The system is designed to follow the workflow of a medical facility. It is module based, where each module represents a typical station, such as the reception, nurse examination room, doctors' consultation room, laboratory, radiology, dispensary etc. Each workstation contains a full set of modules, which means that any staff member can access the system from any of the workstations. Each client workstation is connected to a central data storage server where all medical records are stored. The system includes full support for ICD 10 which helps generate more detailed medical data. The system generates reports required by government health authorities and as well insurance claims.

The MedCardApps goal to interconnect user medical providers together, will facilitate an easy and efficient way to retrieve patients' medical health record when referred from one facility to the next.

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Our Members



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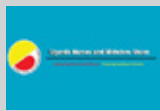


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